



## Guidance Notes

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## 1. Introduction

1.1 GCat is a catalogue based procurement scheme originally established by CCTA (now part of Office of Government Commerce (OGC)) in 1996. It is designed to provide public sector organisations with a simplified means of procuring, and contracting for a wide range of IT and Telecommunications products and related services. The original GCat Framework expired in September 2001 and it was re-competed in order to ensure continuity of service to Customers.

1.2 OGCBuying.solutions (an Executive Agency of OGC), in collaboration with the NHS Purchasing and Supply Agency (PASA) has established revised GCat arrangements that enable Customers to place orders for IT and telecommunications products and related services online. There are a number of Framework Agreements with the Prime Contractors that comprise the GCat scheme listed in section 15.

1.3 Under the umbrella of the Framework Agreements, any UK contracting authority in the public and utilities sectors (as defined in Directives 93/36/EEC and 93/38/EC) is entitled to sign-up with OGCBuying.solutions.

1.4 Customers join the scheme by signing-up with OGCBuying.solutions, but there is no joining fee and no commitment to use the scheme exclusively or at all. There is also no limit on the value or number of orders that can be placed through the scheme as GCat contracts were awarded in accordance with the EC Procurement Directives.

1.5 As a key part of euro preparations, central Government departments have been tasked with building in euro compatibility as part of the ongoing modernisation of the public sector systems. It is Government policy that where computer systems are being introduced or upgraded, all departments will build in euro compatibility where that represents value for money. For further information, please see the guide produced by EPU, "Euro compatibility – A Technical Guide for Managers in Central Government" available at: <http://www.euro.gov.uk/publications/EuroCompatibility.pdf>

## 2. Benefits of GCat

2.1 Procuring IT and Telecommunications products and related services can be a time-consuming and costly process both for purchasers and suppliers. GCat can reduce the time and costs associated with procurement by offering a facility, which has already been competitively tendered. The scheme provides the following benefits:

- **Increased efficiency of procurement:** Use of a framework decreases the time and costs associated with a full competitive procurement. Customers have the ability to call-off urgent requirements quickly if required. OGCBuying.solutions supports its frameworks with e-commerce facilities, creating further efficiency gains by way of access to on-line information, reducing the cost associated with producing and distributing hard copy information. This also allows for information to be constantly updated.
- **Competitive Pricing:** Value for money prices are ensured at the time of the initial competition. OGCBuying.solutions monitors and benchmarks ongoing competitiveness over time.
- **Quality of service provision:** The experience, expertise and commitment to quality of a Prime Contractor are assessed at the time of the initial competition. Customer satisfaction with the Prime Contractors' performance is monitored on an ongoing basis through our auditing activities.
- **Opportunities for Collaboration:** A framework, by promoting networking across its user community, can help to facilitate departments sharing single procurements when they have common requirements. It also helps to co-ordinate the collection and dissemination of customer satisfaction and the sharing of results.

- Common terms and conditions: Both Customers and Prime Contractors need only familiarise themselves with one set of the contractual terms and conditions, and need not redraft and/or renegotiate terms for each procurement undertaken.
- Encouraging best practice: OGCBuying.solutions can ensure that the terms and conditions act to incorporate current best practice into the operations of a framework. Customer guidance on use of a given framework can similarly incorporate advice on best practice: such as ensuring a department has a detailed specification of requirement prior to embarking on a procurement.
- Improved Management Information: OGCBuying.solutions collects management information from the Prime Contractors to monitor overall utilisation: but can also pass back to the departments the information on how much they are spending, on what, and with whom via the framework.
- Additional Contract Management Activity: OGCBuying.solutions undertakes additional management activity on behalf of a frameworks' user community: such as marketing, monitoring of the marketplace, and playing a role in dispute resolution.

2.2 Furthermore, it is important to note that the benefits of framework agreements are not restricted to Customers - Prime Contractors also benefit. These benefits include:

- Reduced bidding costs through a simplified and mutually understood procurement process with reduced timescales.
- A pathway into a wide government market through one channel with an efficient and low cost means of marketing.
- Recognition that Prime Contractors awarded framework agreements are quality Prime Contractors within the Public Sector marketplace.

2.3 GCat offers Customers rapid access to a greater breadth of choice of Prime Contractors and products whilst being fully compliant with EC procurement procedures. It allows the Customer to deal direct with Prime Contractors or use the services of a Value Added Reseller should this best suit their requirements.

2.4 Our team are continually reviewing the operation of GCat with the aim of improving and developing services to help you with your purchasing strategies.

### **3. Scope**

3.1 GCat has 7 discrete supply categories for IT and Telecommunications products and related services. There are a range of Prime Contractors within each category, all of who have signed up to the same GCat Terms and Conditions. The distribution of Prime Contractors reflects their capabilities and experience within the context of GCat. Some Prime Contractors have contracts awarded across several categories (according to their business portfolio) whilst other 'niche' experts may reside in a single category. The categories are:

1. Hardware and Systems Integration
2. Telecommunications
3. Software
4. Third Party Maintenance
5. IT Managed Services
6. Value Added Reseller
7. Solution Provider

## GCat Category Descriptions

- Hardware and Systems Integration

This category is primarily for the supply of IT hardware, including but not limited to, PCs, laptops, palmtops, servers, printers, scanners, mainframes and related peripherals and components. In line with OGC objectives, this category will offer commodity products at the lowest prices available to the public sector. However, as an integral part of supplying hardware, this category also includes the provision of software, maintenance or extended warranty on the products supplied, associated consumables and accessories, and the following product related services: pre and post sales advice, installation, configuration, systems integration, optimisation, commissioning, training, data transfer, disposal and recycling facilities for redundant equipment.

- Telecommunications

This category is primarily for the supply of telecommunications and data communications products including PABX systems. Related services on offer will include installation, maintenance, managed services relating to the supply of those products, cabling, application service provision, Internet service provision and disposal and recycling facilities for redundant equipment.

- Software

This category is primarily for the supply of software packages either from a software producer or a specialist software reseller. A range of products will be on offer including specialist packages. Product related services will include: pre and post sales advice, installation, configuration, optimisation, training, data transfer and application service provision. However, it is not the intention for this category to offer bespoke systems requiring considerable development resource. Application development, support and maintenance are already available through S-CAT (IT and Business Services Catalogue).

- Third Party Maintenance

This category offers hardware maintenance on a wide range of products. Prime Contractors will offer Customers a complete maintenance solution including the maintenance of legacy systems and other equipment not necessarily purchased through GCat.

- IT Managed Services

Some GCat Customers may want their IT infrastructure to be managed on their behalf, as they do not have the in-house resources or skills to do it themselves. This category is intended to be wide reaching, allowing Customers to procure systems (hardware, software and infrastructure), which the Prime Contractor will then maintain and manage for the duration of the contract. There is likely to be a provision for the supply of additional items, including consumables and accessories. Ownership of the assets may reside with the Customer or remain with the Prime Contractor. The Customer will be able to phase in the service and control the extent of transfer.

- Value Added Reseller

This category allows the Value Added Resellers to offer a wide-ranging and comprehensive array of products and related services covering all of the above. Prices will be highly competitive and resellers will offer comprehensive and efficient services adding genuine value for Customers. The main focus with this

category is on supply of 'off the shelf' product where Value Added Resellers can use market knowledge and leverage to add value to the Customer, e.g. supply of 500 PCs and printers based on a generic specification.

- Solution Provider

This category offers Customers the same range of products and services as those offered in the Value Added Reseller category in order to meet total solution requirements. However, the Solution Provider category is designed for Customers who require an end-to-end solution to address specific IT objectives, of a high level complexity (as opposed to a requirement for commodities products and services). It can be used for complex IT and Telecommunications requirements where there are a number of different technical solutions available from more than one contractor, in order to deliver the business requirement.

Prime Contractors have been selected for their breadth of capability, experience and track record in providing integrated solutions, involving all elements of IT system design, sourcing, deployment, operation and support (or individual elements in isolation).

3.2 OGCBuying.solutions will consider conducting further procurements to extend the breadth and depth of the catalogue subject to Customer requirements. We will refresh the currently available categories as contracts reach expiry.

#### 4. OGCBuying.solutions Signing-Up Process

4.1 Customers are required to complete the signing-up process with OGCBuying.solutions in order to use the Catalogue. Each GCat Prime Contractor has signed a Framework Agreement. This creates a tripartite contractual structure as shown below:

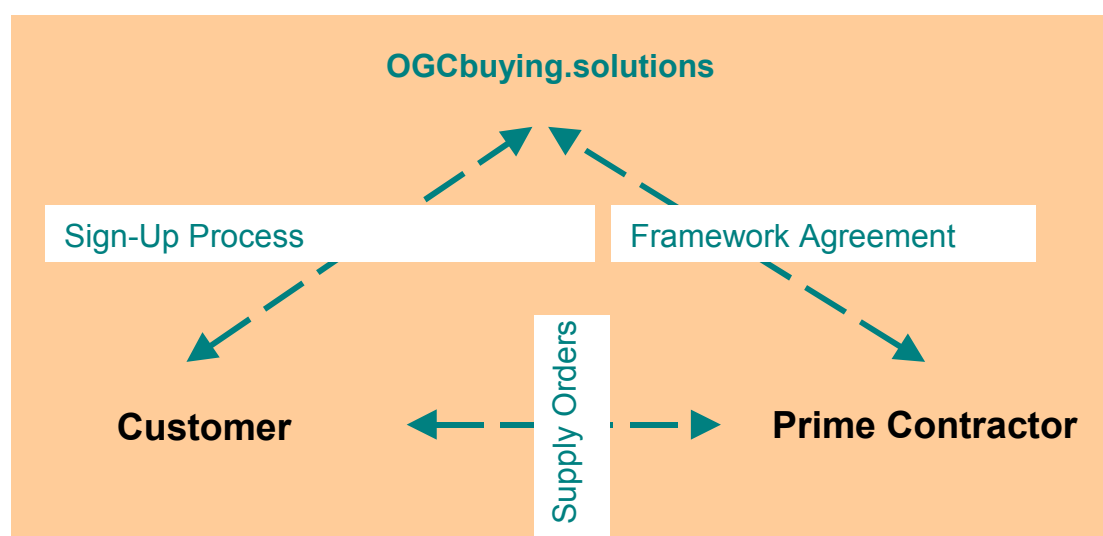


Figure 4.1 – Signing-Up Process and the GCat Contract Structure

4.2 The Signing-Up Process will include the Terms and Conditions applicable to GCat. Completion of the Signing-Up Process entitles you to use the scheme and have access to the catalogue.

4.3 Whilst signed up with OGCBuying.solutions, you are entitled to order supplies from any of the Prime Contractors in GCat by placing a Supply Order on the relevant contractor in accordance with the prescribed ordering procedures (see section 8 for more details). By placing such an Order you enter into a Supply Contract with the relevant Prime Contractor.

4.4 If you need to sign-up, please contact OGCBuying.solutions (please see the end of this document for contact details) – note that this does not apply to NHS bodies in England and Northern Ireland (NHS users in England are already signed up to GCat by virtue of the strategic relationship

between NHS PASA and OGCBuying.solutions. NHS users in Northern Ireland are automatically able to use the scheme via the arrangements set in place by the Regional Suppliers Service (RSS). NHS bodies in Scotland and Wales should contact OGCBuying.solutions.

## 5. Contractual Structure

5.1 OGCBuying.solutions has awarded a number of Framework Agreements each one of which is unique between OGCBuying.solutions and the Prime Contractor. Many of the Prime Contractors have back-to-back arrangements in place with a range of suppliers and subcontractors in order to meet the variety of Customer requirements. New sub-contractors can only be used with the approval of OGCBuying.solutions where the Prime Contractor can demonstrate that an auditable quality procedure has been applied to ensure their capacity to supply.

5.2 The nature of the contractual relationship between Customers and Prime Contractors is expressed in the diagram in Figure 5.1:

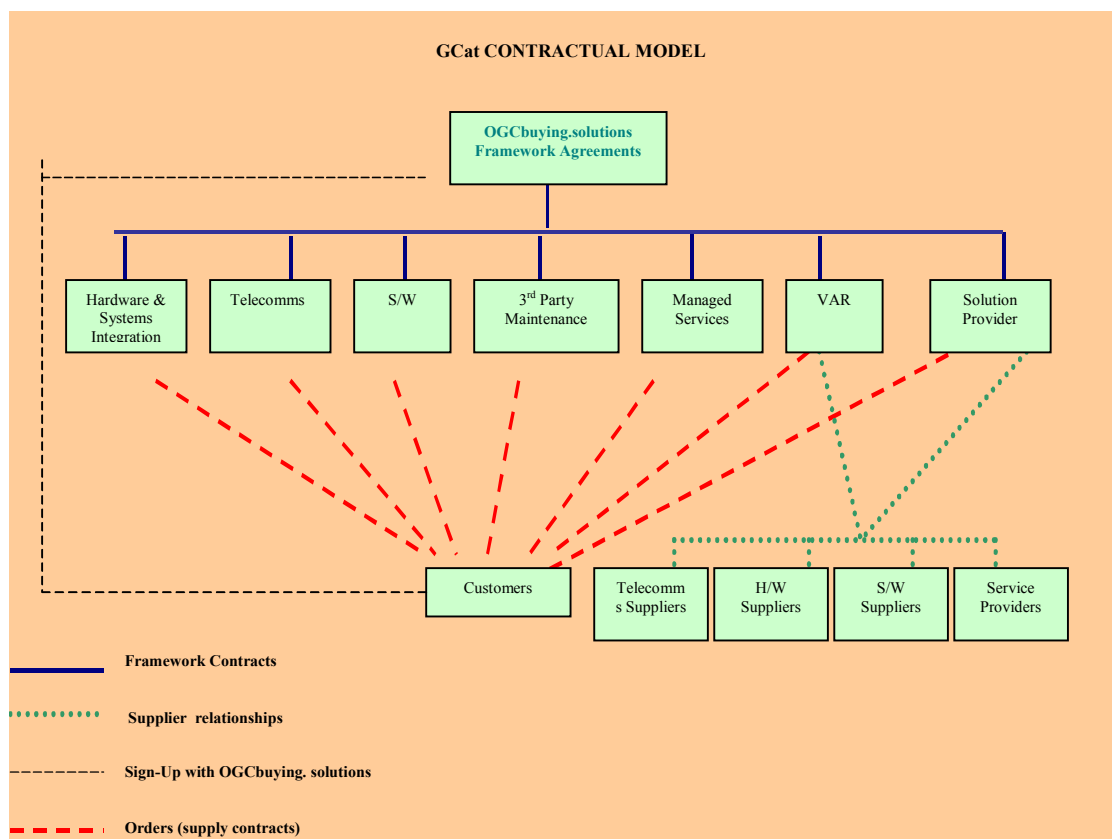


Figure 5.1 - GCat Contractual Structure

## 6. The Catalogue

6.1 The catalogue is available over the Internet and can be accessed at [www.gcat.gov.uk](http://www.gcat.gov.uk). It contains the current version of the Terms and Conditions and information about each of the GCat Prime Contractors and the products and services they can supply under the contract including:

- A brief profile of their organisation including basic commercial information such as size and ownership
- Information about their product portfolio under the relevant GCat category
- A description of the application of their Products and Services in the Public Sector

- Contact details

6.2 The site allows Customers to identify the most appropriate Prime Contractor(s) to meet their particular requirement(s) and ultimately purchase the desired product(s) and services. The e-catalogue provides a single log-on facility to the range of Prime Contractors' catalogue entries. In order to ensure that the catalogue content is up-to-date and reflects current prices, Prime Contractors maintain their own data. However, OGCBuying.solutions continually monitor the e-catalogue to ensure quality and correctness.

6.3 GCat uses up to the minute trusted Internet Technologies to provide Customers with secure electronic transactions. The e-catalogue will continue to be developed through the life of the Framework Agreements to provide enhanced functionality for the Customer.

6.4 Contractors maintain their individual catalogue micro-sites on the Internet so that GCat Customers may view and access them securely from the GCat website using a single log on facility.

6.5 Electronic access to GCat is controlled by user id and password. To become a registered GCat user, your organisation needs to complete the signing-up process with OGCBuying.solutions. The contact details provided to OGCBuying.solutions will be used to determine the user name and password required for the GCat super-user(s) within the Customer organisation. NHS users have no need to sign-up individually, but should complete the fast-track registration form (available on the GCat website or from [gcat@ogcbs.gsi.gov.uk](mailto:gcat@ogcbs.gsi.gov.uk)) to provide details of nominated super-user(s) and contact details.

6.6 Super-users are responsible for:

- The creation of users within their organisations and determining their access rights (i.e. are they allowed to place orders and, if so, do they have an order limit). Registered users, who do not have the authority to place orders (i.e. browsers), can generate orders, which can be authorised/cleared by a nominated buyer (this can be the super-user or any other users with appropriate permissions). Super-users decide and create these relationships.
- Entering delivery and invoice addresses.
- Customising access to the catalogue in terms of which Prime Contractors and categories their organisation can view.

6.7 Non-registered browsers will have restricted access to the catalogue information and will not be able to generate orders for approval. We encourage you to make GCat more widely available to people in your organisation by registering them as browsers. This should lighten the workload of buyers, who maintain control without the need to enter order details.

6.8 Details about using the e-Catalogue are available within the GCat e-Catalogue User Guide, which can be downloaded from the GCat website.

## 7. Selecting Products, Services and Contractors

### Ordering Options

7.1 In each GCat category, more than one contractor may be available to meet your requirement(s). Dependent upon the GCat category that your requirement falls into, one of four ordering procedures applies:

A – Catalogue Ordering Process - for a simple catalogue order (e.g. for 10 new branded laptops).

B – Catalogue Based Mini Competition Process – to invite a number of Prime Contractors to submit a quotation against a requirement (e.g. for a managed service bundle of products).

C – Customer Run Mini Competition – where the competition process is completely controlled by the Customer.

D – The Value Added Reseller (VAR) process – for sourcing a range of commodity/COTS<sup>1</sup> products that may not be available from the Prime Contractors in the other categories. This is achieved by allowing the VAR to use its market knowledge/leverage to source products on your behalf.

7.2 Schedule 2 of the **GCat Terms and Conditions** (these can be found on the GCat website - [www.gcat.gov.uk](http://www.gcat.gov.uk)) explains the four procedures in detail.

### Evaluation Criteria

7.3 For all the above ordering options, you should ensure that orders are placed in accordance with the procedures as described at 7.2. The selection criteria for the choice of any given Prime Contractor under a ‘mini-competition’ are as follows:

- Ability to meet requirement
- Status of Contractor and partners including capacity, track record and experience
- Commercial considerations including price
- Customer service
- Business operation including resources
- Product and Service offering
- Operation including e-commerce
- Contractual requirements including special terms

7.4 Your evaluation should concentrate on the aspects of the criteria, which are specific to your requirement (i.e. – mandatory and desirable requirements, experience, track record and cost). Customers are able to contact [OGCbuying.solutions](mailto:OGCbuying.solutions) with a number a specific enquiries, for example scope of requirement or information about the financial stability of the contractors they are considering.

### Single Prime Contractor, Catalogue Approach or Mini Competition

7.5 Simple and straightforward requirements can be met through the Catalogue approach. For more complex, diverse and technically difficult requirements, the Customer run mini competition is the most effective route of allowing the Prime Contractor to draw on his experience to design a solution to meet your requirement as well as achieving value for money throughout by virtue of the competition process.

7.6 Typically, the nature of the requirement should determine the most appropriate route to adopt.

7.7 Commodity items with Catalogue entries typically have their prices generated automatically, taking into account volume discounts, and should be derived from the specific Prime Contractors’ contractually determined pricing mechanism. The Customer carries out the evaluation of Prime Contractors for straightforward commodity requirements at the Catalogue interface. This would typically suggest that having decided upon the equipment that best meets the requirement, and compared prices; the Customer can select the Products that he wants straight from the Catalogue and place an order.

7.8 Where the requirement is not straightforward and may require an un-quantified level of support or services from a Prime Contractor, then the Customer run mini competition process should be adopted. A Customer run mini competition is the more traditional style of tendering exercise whereby the Customer manages the drafting of specifications and subsequent evaluation of proposals independently of any GCat Prime Contractor. This gives the Customer the extremely valuable reassurance that a proper separation of duty has occurred along with a high degree of independence of choice and transparency.

7.9 For example, this may include requirements that fall within the scope of Maintenance or a Managed IT Service. It is often misleading and difficult to make ‘firm’ prices available on a catalogue for such services until the full extent of the requirement is known – these are not generally commodity products. For an accurate price to be determined, the GCat Prime Contractors need to use their expertise to assess how to deliver your functional requirements. This allows them to draw on their

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<sup>1</sup> Commercial off-the-shelf

experience in order to develop a solution that most effectively and competitively meets your requirement. They should then be able to assess the magnitude of product and/or related services that are required and provide accurate pricing from the contractual pricing mechanism submitted to OGCbuying.solutions during the competition of GCat in 2001. If greater transparency is required please contact OGCbuying.solutions for further assistance.

7.10 You should aim to treat all potential Contractors fairly and equally without discrimination and allow a reasonable amount of time for tenders to be submitted. Tenders must remain confidential until the time limit has expired and where requested you should give feedback to Contractors in support of your decisions.

7.11 The Customer run mini competition process is designed to further increase value for money within the Catalogue – and remember that a specification and evaluation exercise under GCat will still be far less resource intensive and a much more rapidly executed process than even an Accelerated Procedure under standard EC procedures.

7.12 For complex requirements it may be beneficial to talk to Prime Contractors before you send the invitation to bid, so that:

- They understand the requirement
- You have confirmation that what you are asking for is feasible
- You know that they are interested and able to bid (i.e. they have available resources with appropriate experience and skills)
- There is some awareness of price expectation on both sides
- There is an understanding of the timescales (i.e. how long does the Prime Contractor need to provide a reasonable proposal)

7.13 For all the various ordering options, you should ensure that orders are placed in accordance with the principle of economically most advantageous tender taking account of life cycle costings and total cost of ownership where appropriate.

## 8. Placing an Order

8.1 Orders can be submitted online using the Catalogue Ordering facilities or via email. They can also be submitted by post (whether by letter or, where the parties agree, by any other form) and by facsimile transmission. *(Note that many of the GCat Prime Contractors will seek to share the e Procurement benefits with you by offering additional discounts for ordering online).*

8.2 The Supply Order should take the form as set out in Schedule 2 of the GCat Standard Terms and Conditions. Alternatively you may use your own style of order form provided that it contains the items in 8.6 and clearly states that GCat Terms and Conditions apply and you have agreed it with the Contractor.

8.3 The Supply Order is legally effective as at the date that the contractor receives it. When an order is placed, a Supply Contract is created.

8.4 Each Supply Contract comprises:

- the order form
- your specification (where applicable)
- the Prime Contractor proposal (where applicable)
- the standard GCat Terms and Conditions set out in the Catalogue
- any Special Terms agreed between you and the contractor that are *specific* to the project at hand ([see section 11](#))

8.5 It is the responsibility of the Prime Contractor to ensure that the supplies and all related services are delivered in line with the Supply Order.

8.6 Ordering online will produce an order form with the contents listed below, automatically, thereby reducing the administrative effort required. If ordering via other means you must include the following:

- your own unique Order reference number – (this will be quoted by the Contractor in any subsequent correspondence)
- invoice address
- delivery address, contact name and phone number
- details of the Products/Services ordered including:
  - unique Catalogue number (where applicable)
  - quantity
  - unit price (excluding VAT)
  - total price (excluding VAT)
  - any VAT payable
  - total price including VAT
- quotation or Prime Contractor's Proposal reference number (where applicable)
- date by which the Products shall be delivered or Services commenced
- date by which the Products shall be installed and commissioned (where applicable)
- reference to the Specification and contractor's proposal (where applicable)
- any order specific Special Terms (where applicable)

8.7 Full details relating to ordering procedures are available in the GCat Terms and Conditions as well as on the GCat website. Additionally, OGCBuying.solutions will be pleased to assist with any queries that you may have regarding the correct application of an ordering procedure.

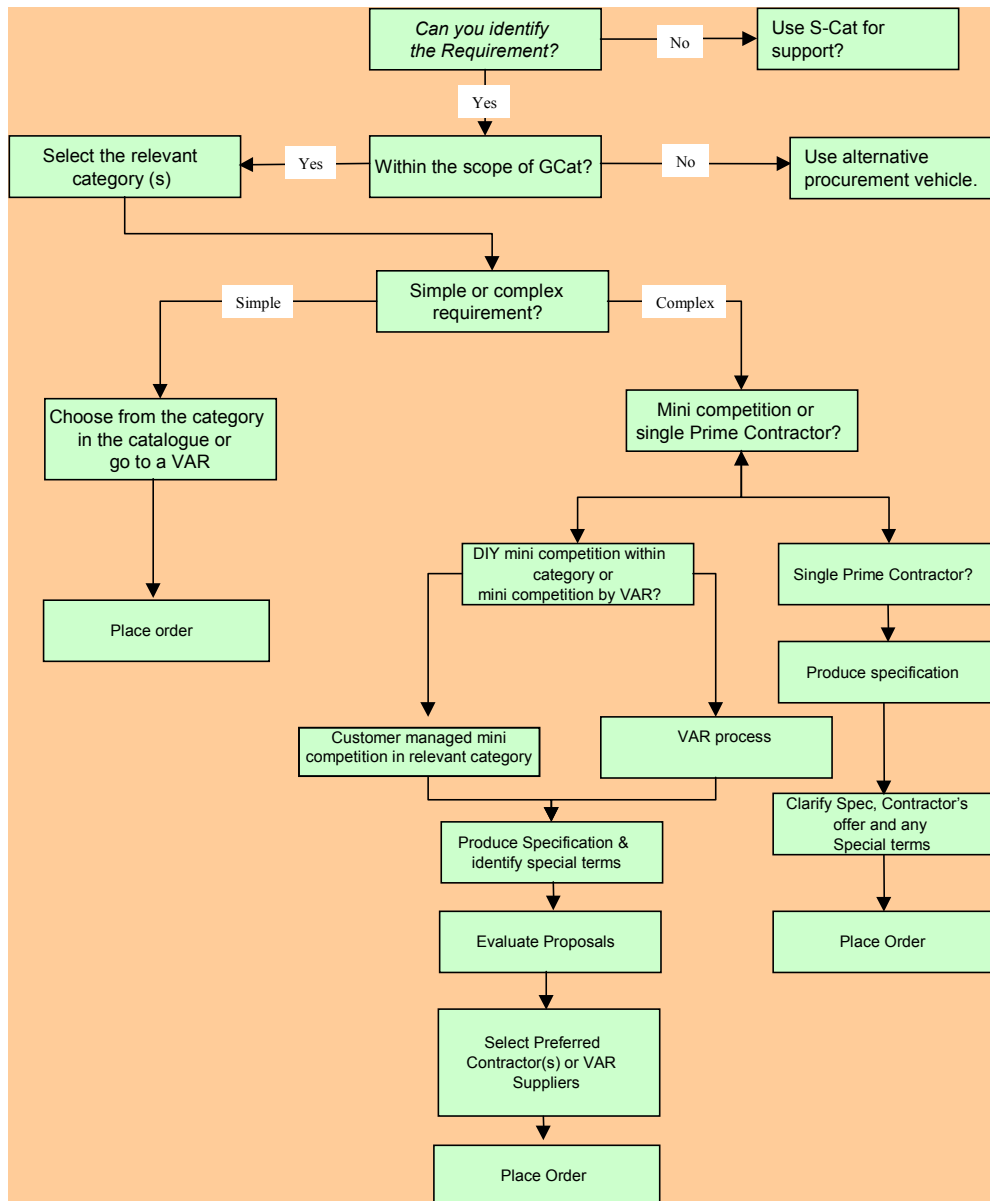


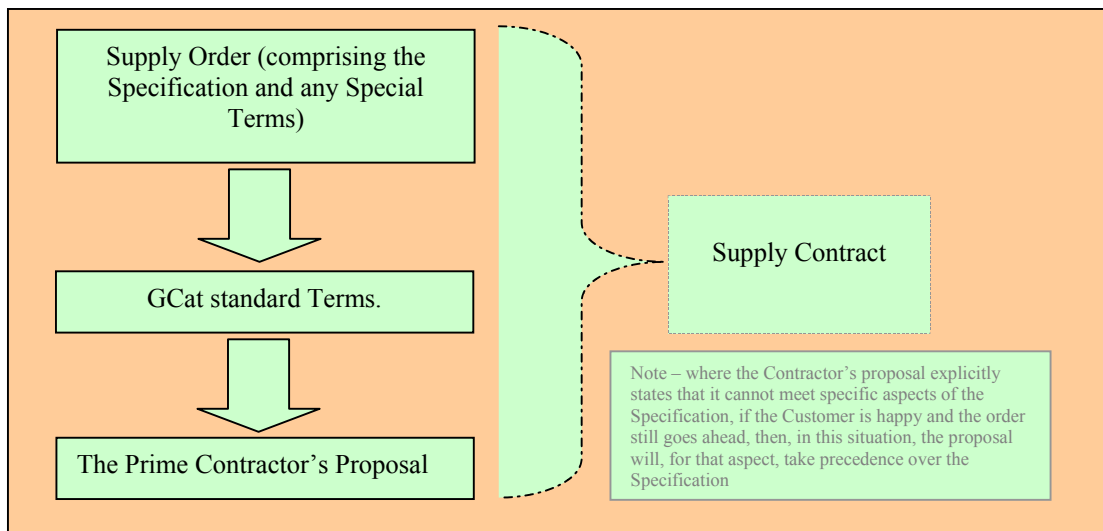
Figure 8.1 - GCat Ordering Procedures

## 9. GCat Terms and Conditions of Service (the 'Terms')

9.1 The Terms provide for the delivery of all Products and related services in accordance with the dates set out in the Supply Order.

9.2 Unless otherwise agreed in the Supply Order, the Customer shall pay the contractor all the charges following successful completion of the delivery schedule set out within the Supply Order within 30 days of receipt of a valid invoice.

9.3 In the event of any conflict arising between the documents that make up the Supply Contract, the Supply Order (comprising the Specification and Special Terms) takes precedence over the GCat Standard Terms, which take precedence over the Proposal – unless the contractor explicitly states that there are aspects of the specification that he cannot meet or are not technically feasible. For ease of understanding, the order of priority of the documents that make up the Supply Contract is set out below:



9.4 You can terminate the Supply Contract if there is a change in the Prime Contractor ownership, the Prime Contractor becomes insolvent or they are in breach of contract. You can also terminate the supply contract at will, but this is subject to reimbursement of the contractor's committed expenditure reasonably and properly incurred in connection with the Supply Contract.

## 10. Charging Arrangements

### Products

10.1 The charges for products in GCat are determined in accordance with the pricing mechanisms as submitted to OGCBuying.solutions by the respective Prime Contractor during the evaluation of the BAFOs for the GCat Framework Agreement. These Pricing Mechanisms are part of the Framework Agreement between OGCBuying.solutions and each Prime Contractor. They are contractually binding and determine how each GCat Prime Contractor determines his prices for GCat.

### Product Related Services

10.2 The charges for services are also determined in accordance with the respective Prime Contractor's contractually binding pricing mechanism. The rates used in the Pricing Mechanism for specific categories of services are subject to review on the 1<sup>st</sup> October each year during the lifetime of the Agreement.

### Price Protection

10.3 The pricing formula applied by the Prime Contractor shall be no less favourable than the pricing mechanism for similar quantities of comparable products and related services paid on equivalent terms and conditions by any other Customer of the Prime Contractor in the United Kingdom.

10.4 As part of its contract management function, OGCBuying.solutions will be conducting ad-hoc independent auditing of Prime Contractor's application of their pricing mechanism and processes in order to provide an extra level of assurance to the Customer that GCat is the most cost-effective and EC compliant vehicle for IT and Telecoms procurement.

## 11. Special Terms

11.1 Special Terms, in addition to the standard GCat Terms and Conditions, that are *specific* to the requirement at hand, can be agreed between Customers and Prime Contractors. To ensure compliance with the EC/GPA procurement rules and to aid administration of the Supply Contracts, **Special Terms must not be used to substantially alter the standard terms.** To do so may place the Customer in breach of European Procurement Law.

11.2 Special Terms can be used to clarify, refine or redefine existing GCat Terms or add new terms. For illustrative purposes, Special Terms can be used to:

- clarify any requirement specific ambiguities
- define deliverables and timescales
- set acceptance criteria and provisions
- define additional security
- define the invoicing procedure and payment profiles

11.3 It is important that you ensure that the Contractor has agreed to any Special Terms before placing a Supply Order on the Contractor.

11.4 You should also be aware of the fact that changes to the standard Terms and Conditions can lead to increased costs and lengthen the timescale for the procurement, as Prime Contractors need to assess the implications of the changes and undertake risk analysis. Therefore, only use Special Terms – that are specific to the project - when they are really needed. They should be set out as an Annex or schedule to the Supply Order and, where they supersede an existing GCat Term it must be stated explicitly.

## **12. Delivery**

12.1 All products will be delivered to your specified address within the time agreed. Where no delivery date is specified, the lead time in the Catalogue shall apply (the default being four (4) working days if time is unspecified and provided that the address is within the mainland of Great Britain) from the date of receipt of the order by the contractor.

12.2 If you have not received the products within the relevant lead-time, you are entitled to claim liquidated damages of one tenth of one per cent (0.1%) of the charges for the products for each working day of delay up to a maximum of one hundred (100) working days. If requested, OGCBuying.solutions will assist with the enforcement of, and the collection of, such liquidated damages.

12.3 If you agreed a Special Term with the contractor for a ‘fast track delivery’ and the products have not been delivered by such date, the charges for the ‘fast track delivery’ will not be payable.

12.4 The electronic master catalogue will provide on-line access to order status information.

12.5 Prime Contractors may apply a delivery charge for order values under £500. There are savings to be made by conducting aggregated purchasing.

## **13. Management of Information**

13.1 In order for us to monitor and report Contractor performance across GCat in its entirety, your organisation needs to provide OGCBuying.solutions with the following information:

- a record of any significant failures by any CONTRACTOR to provide Products/Services in accordance with the relevant Order
- upon request, completed Appraisal Forms in relation to any Prime Contractor supplying Products and related services to your organisation; and
- a completed Annual Survey Form.

13.2 Additionally, OGCBuying.solutions require that you confirm that the management information provided on your use of the Catalogue is accurate and complete including (without limitation) details of the level of business expenditure with each Prime Contractor over a quarterly period.

13.3 Please ensure that any changes to your contact details are updated on the GCat website promptly so that we can keep our records up to date and ensure that news and details of any contractual changes as well as benchmarking and management information go to the right person in your organisation. Alternatively, please contact OGCBuying.solutions to arrange for updates.

13.4 If you have any enquiries about GCat or its Prime Contractors, please feel free to get in touch with OGCBuying.solutions.

#### **14. Contact Information**

OGCBuying.solutions Website: [www.ogcbuyingsolutions.gov.uk](http://www.ogcbuyingsolutions.gov.uk)

Customer Service Desk: 0870 268 2222

GCat Website: [www.gcat.gov.uk](http://www.gcat.gov.uk)

email: [gcat@ogcbs.gsi.gov.uk](mailto:gcat@ogcbs.gsi.gov.uk)

Fax: 01603 704747

Health Organisations in England, please contact NHS PASA

Website: [www.pasa.doh.gov.uk](http://www.pasa.doh.gov.uk)

Tel: 0118 980 8813

Health Organisations in Northern Ireland, please contact CSA Regional Supplies Service

Tel: 02890 55435

## 15. GCat Prime Contractors and their Associated Categories

Prime Contractor	Hardware & SI	Telecoms	Software	Maintenance	IT Managed Services	Value Added Reseller	Solution Provider
BT		✓			✓		
Bull Information Systems Ltd	✓		✓				
Centerprise International	✓						
Civica Services Ltd			✓				
Computacenter						✓	✓
CSC Computer Sciences Ltd					✓		
Dell Computer Corporation	✓						
EDS					✓		✓
Elonex Plc	✓			✓	✓		
Ergo Computing UK Ltd.	✓						
Fujitsu Services				✓	✓		✓
Hewlett-Packard Ltd	✓			✓	✓		✓
IBM UK Ltd	✓		✓				
IMS Maxims plc			✓				
Intergraph UK Ltd			✓				
Norsk Data Ltd				✓			
Northgate Information Solutions			✓				
PC World Business						✓	
SBL (Software Box Ltd)			✓				
SCC				✓	✓	✓	✓
Siemens	✓	✓	✓		✓		
Steria			✓		✓		✓
Sx3			✓		✓		
Trustmarque Solutions			✓				
UNISYS	✓		✓		✓		
Viglen Ltd	✓			✓	✓		
	10	2	12	6	12	3	6

*For an up-to-date version of the above matrix, please visit the GCat website: [www.gcat.gov.uk](http://www.gcat.gov.uk).*

*The information contained herein is correct at the time of publication but may be subject to change.*